

Sales Development Rep. Internship

Cognitive Design Systems (CDS) is a newly established tech startup based in the center of Toulouse, France, the core of the aerospace industry's innovation and talent. Our company is a multicultural organization made of talented engineers brought together by a common mission, to develop the best all-in-one generative design platform.

We are looking for an Intern to join our growing team, the ideal candidate would have an existing experience in business development or sales, with good interpersonal skills.

At CDS, we believe that creativity and ingenuity are essential to evolve beyond process constraints in bringing designs to life.

Roles & Responsibilities

- Represent CDS's products and services
- Generate leads and build relationships with prospects
- Manage and maintain a pipeline of interested prospects for next steps
- Identify best practices to contribute to CDS's lead generation strategy
- Events and trade show participation

Requirements

- Strong communication skills via phone and email (French and English)
- Proven creative problem-solving approach and analytical skills
- Dynamic and pro-active personality

Appreciated Skills & Knowledge

- CAD or Manufacturing interest (3D Printing, Casting, Milling, etc.)
- SaaS solution business development

Compensation & Benefits

- Discretionary Bonus based on performance
- Duration: Flexible (3 to 6 months) starting from October
- Flexibility in working from home / transportation subsidies
- Company benefits (coffee, snacks & office lunches)